Earnings Release – 1Q12

AREZZO &CO

AREZZO

SCHUTZ

Alexandre Birman

ANACAPRI

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Belo Horizonte, May 2, 2012. Arezzo&Co (BM&FBOVESPA ticker: ARZZ3), the leader in women's footwear, handbags and accessories in Brazil, announces its results for 1st quarter of 2012. Except where stated otherwise, the Company's information is provided on a consolidated basis and in thousands of Brazilian real, in accordance with International Financial Reporting Standards (IFRS). All comparisons refer to the same period of 2011 (1Q11), except where stated otherwise.

ARZZ3 quotation on April 30, 2012:
R$30.00

Market value on April 30, 2012:
R$ 2,656.27 million

Results teleconference:
With simultaneous translation

Thursday, May 3, 2012
11:00 a.m. (Brasília time)

Telephones for connection:
Participants calling from Brazil:
(11) 4688-6361
Participants calling from other countries: 1-786-924-6977
Password: Arezzo&Co

The presentation of slides and connection via webcast (via internet) will be available 30 minutes before at: www.arezzoco.com.br

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Arezzo&Co reports a 16.4% increase in Net Revenue in 1Q12 and a 12.1% increase in SSS of Owned Stores

HIGHLIGHTS

- Net Revenue in 1Q12 rose to R$ 161.4 million, a 16.4% growth compared to 1Q11;
- Company's Gross Margin reached 41.6% in 1Q12, 0.9% higher than 1Q11;
- In 1Q12, Arezzo&Co terminated a commercial contract with its main sourcing agent, generating an R$ 8 million non-recurring expense. Projected payback period for the deal is shorter than 3 years, due to better terms with new Company of same technical expertise;
- EBITDA in 1Q12 totaled R$14.7 million, with 9.1% margin. Excluding non-recurring expense, EBITDA would be R$ 22.7 million, with 14.0% margin;
- Net Profit in 1Q12 was R$ 10.9 million, with 6.7% margin. Without non-recurring expense, Net Profit would be R$ 16.1 million, with 10.0% margin;
- Arezzo&Co expanded its store network by 4 points of sale: 1 Arezzo store and 3 Schutz stores. Expansion plan for 2012 consists of 58 stores, 11 Owned Stores and 47 Franchises.

Summary of Results	1Q11	1Q12	Growth or Spread(%)
Net Revenue	138,595	161,361	16.4%
Gross Profit	56,445	67,173	19.0%
Gross Margin	40.7%	41.6%	0.9 p.p.
Ebitda¹	20,735	14,668	-29.3%
Ebitda Margin¹	15.0%	9.1%	-5.9 p.p.
Net Profit	14,728	10,852	-26.3%
Net Margin	10.6%	6.7%	-3.9 p.p.

Operating Indicators	1Q11	1Q12	Growth or Spread(%)
# of pairs sold ('000)	1,432	1,713	19.6%
# of handbags sold ('000)	80	105	31.3%
# of employees	1,587	1,952	23.0%
# of stores	296	338	14.2%
Owned stores	29	46	58.6%
Franchises	267	292	9.4%
Outsourcing (as % of total production)	84.0%	86.0%	2.0 p.p.
SSS³ (franchises - sell-in)	9.0%	6.5%	
SSS³ (owned stores - sell-out)	11.0%	12.1%	

1- EBITDA = Earnings before Financial Income, Income and Social Contribution Taxes, Depreciation and Amortization. EBITDA is not a measure used in accounting practices adopted in Brazil, as it does not represent the cash flow for the periods stated, and should not be deemed as an alternative to Net Earnings, as an operating performance indicator, or as an alternative to cash flow, as a liquidity indicator. EBITDA does not have a standardized meaning, and the Company's definition of EBITDA may not be compatible with the adjusted EBITDA of other companies. In spite of the fact that EBITDA does not provide an operating cash flow measure in accordance with accounting practices adopted in Brazil, the Management uses it to measure operating performance. Additionally, the Company understands that certain financial investors and analysts use EBITDA as an operating performance indicator of a Company and/or of its cash flow.

2- SSS (Same Store Sales): Stores are included in comparable stores' sales as from the 13th month of operation. Variations in comparable stores' sales between the two periods are based on sales net of returns, for owned stores' sales, and on gross sales for franchises that were operating during both periods under comparison. If a store is included in the calculation of comparable stores' sales for only one portion of one of the two periods under comparison; then this store will be included in the calculation of the corresponding portion of the other period. When store area is increased or reduced for a store included in comparable stores' sales, the store is excluded from comparable stores' sales. When the operation of a store is discontinued, the sales of this store are excluded from the calculation of comparable stores' sales for the periods under comparison. It was considered that when a franchised operator opens a warehouse, its sales will be included in comparable stores' sales if the operator's franchises are operating during both periods under comparison. The so-called "SSS of Franchises - Sell In" refers to the comparison of Arezzo&Co sales with those of each Franchised Store in operation for more than 12 months, serving as a more accurate indicator for monitoring the Group's Income. On the other hand, "SSS of Owned Stores – Sell Out" is based on the point of sale performance, which, in the case of Arezzo&Co, better states the Owned Stores' sales behavior.

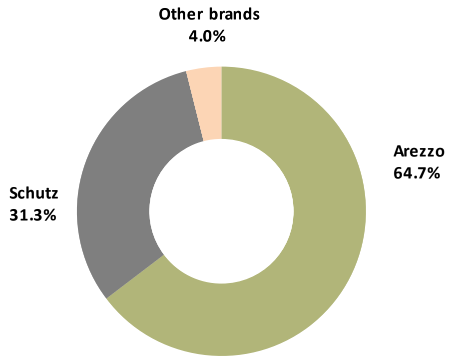
Gross Revenue	1Q11	1Q12	Growth or spread%
Total Gross Revenue	**174,445**	**208,830**	**19.7%**
Exports market	**9,811**	**7,545**	**-23.1%**
Domestic market	**164,634**	**201,285**	**22.3%**
By brand			
Arezzo	114,400	130,226	13.8%
Schutz	46,150	63,066	36.7%
Other brands[1]	4,084	7,993	95.7%
By channel			
Franchises	88,547	97,553	10.2%
Multibrand retail stores	47,421	55,725	17.5%
Owned stores[2]	26,873	44,474	65.5%
Others[3]	1,793	3,533	97.0%

(1) Alexandre Birman and Anacapri brands are only included in the domestic market.
(2) Owned Stores includes Web commerce sales channel.
(3) It includes domestic market revenue that are not specific to distribution channels.

Brands

Arezzo&Co's platform includes 4 important brands: Arezzo, Schutz, Alexandre Birman and Anacapri, which are distributed through a network of Owned Stores, Franchises, Multi-brands and Web Commerce, operating in every Brazilian state. Products are also marketed internationally through Franchises, Multi-brand Stores and Department Stores.

Gross revenue by brand - 1Q12*



*Domestic market**

The first quarter is marked by summer collection clearance sales between January and February and by the beginning of winter collection. Therefore, this is the period when the Owned Stores' channel is most subject to gross margin fluctuations.

The Group's monobrand store network increased its sales area by 263 sq m in 1Q12, 36 sq m of which is due to the expansion of existing stores.

Arezzo, the group's leading brand in sales, reached R$ 130.2 million in gross revenue in 1Q12, a 13.8% increase compared with 1Q11, representing 64.7% of domestic sales. In 1Q12, a reassessment of the brand's current distribution and supply model in Brazil was initiated. The Arezzo team is planning to structure, throughout 2012, its long term growth plan.

Schutz grew 36.7% in 1Q12 compared to 1Q11 to R$ 63.1 million in gross revenue, 31.3% of domestic sales. The brand continues to expand its monobrand store network. In 1Q12, the second Franchise was opened, in Joinville, as well as two other Owned Stores, while the Morumbi Shopping Mall store, in São Paulo, was refurbished and expanded.

Alexandre Birman brand is a reference among Brazilian women's shoe brands, alongside principal fashion names in renowned retail chains, in several regions of the world, such as North America, Europe and Asia. 1Q12 was important for the brand positioning consolidation with the inclusion of the name Alexander Birman between the Top 10 Shoe Designers by Footwear News magazine edition.

Anacapri increasingly continues consolidating and distributing its brand in the Brazilian market. In 1Q12, the brand significantly strengthened its presence within digital media and social network, and also started a pilot project for selling its products in department stores in the country.

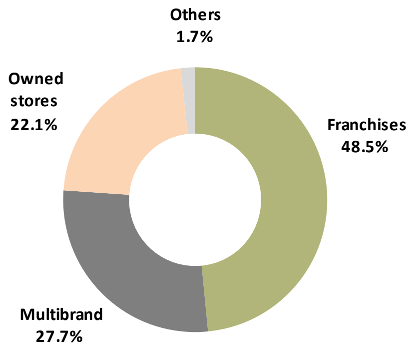
Channels

Franchises

On March 31, 2012, Arezzo&Co had 292 franchises. This is the group's most important sales channel and represented 48.5% of its domestic sales in 1Q12.

Sell-in sales (sales made by Arezzo&Co to its franchisees); had a 6.5% expansion in the same Franchised-stores sales (SSS - Franchises) in 1Q12 compared with 1Q11.

Gross revenue by channel - 1Q12*



*Domestic market**

Owned Stores

Owned Stores accounted for 22.1% of domestic sales in 1Q12 compared to 16.3% in 1Q11. The domestic sales increase in 1Q12 was 65.5% compared to the same period of the previous year. The Company ended the quarter with 4,754 sq m of sales area in 46 Owned Stores: 18 of Arezzo, 19 of Schutz, 8 of Anacapri and 1 of Alexandre Birman.

Sales at Same Owned Stores (SSS – Owned Stores) increased by 12.1% in 1Q12. The stores presented a constant performance along the tree months of the quarter, confirming the results consistence.

History - Franchises and Owned Stores	1Q11	2Q11	3Q11	4Q11	1Q12
Sales area - Total (m²)	**17,554**	**17,953**	**19,280**	**21,366**	**21,629**
Sales area - franchises (m²)	14,587	14,835	15,466	16,680	16,875
Sales area - owned stores¹ (m²)	2,967	3,118	3,814	4,686	4,754
Total number of stores	**296**	**300**	**311**	**334**	**338**
# of franchises	**267**	**269**	**275**	**289**	**292**
Arezzo	266	268	273	288	290
Schutz	1	1	2	1	2
# of owned stores¹	***29***	***31***	***36***	***45***	***46***
Arezzo	13	14	17	19	18
Schutz	10	10	12	17	19
Alexandre Birman	1	1	1	1	1
Anacapri	5	6	6	8	8

1 – Includes 5 Outlet stores, with a total area of 1,334 sq m

Multi-brands

Arezzo&Co follows the strategy of increasing its distribution network through multi-brand stores. As a result of this distribution, the 4 brands reach about 1,200 cities throughout the country.

In 1Q12, the Group's 4 brands were distributed through 2,177 stores across Brazil compared with 1,782 stores in 1Q11, a 22.2% increase.

Main Financial Indicators

Main financial Indicators	1Q11	1Q12	Growth or spread (%)
Net revenue	138,595	161,361	16.4%
(-) COGS	(82,150)	(94,188)	14.7%
Gross profit	56,445	67,173	19.0%
Gross margin	40.7%	41.6%	0.9 p.p.
(-) SG&A	(36,589)	(53,922)	47.4%
% of Revenues	26.4%	33.4%	7.0 p.p.
(-) Selling expenses	(25,164)	(34,257)	36.1%
(-) Owned stores	(9,483)	(15,499)	63.4%
(-) Sales, logistics and supply	(15,681)	(18,758)	19.6%
(-) General and administrative expenses	(10,904)	(11,599)	6.4%
(-) Other operating revenues (expenses)[1]	358	(6,649)	-1959.7%
(-) Depreciation and amortization	(879)	(1,417)	61.2%
EBITDA	20,735	14,668	-29.3%
Ebitda Margin	15.0%	9.1%	-5.9 p.p.
Net income	14,728	10,852	-26.3%
Net margin	10.6%	6.7%	-3.9 p.p.
Working capital[2] - % of revenues	25.8%	25.2%	-0.6 p.p.
Invested capital[3] - % of revenues	28.5%	32.9%	4.4 p.p.
Total debt	33,586	30,844	-8.2%
Net debt [4]	(153,707)	(135,897)	-11.6%
Net debt/EBITDA LTM	-1.6 X	-1.2 X	n/a

-

1 – Non-recurring expense: due to the termination of the agreement entered into with the sourcing agent, Star, there was a non-recurring expense of R$8 million in 1Q12. The termination agreement imposes a 5-year non-competition clause on Star. Besides that, the payback period for such expenditure should be shorter than 3 years by reducing sourcing expenses, as a result of a better commercial agreement signed with a company with similar technical expertise.
2 – Working Capital: Current Assets less Cash, Cash Equivalents and Short-term Financial Investments less Current Liabilities, Short-term Loans and Financing and Dividends payable.
3 - Capital Employed: Working Capital plus Permanent Assets and Other Long-term Assets less deferred income and social contribution taxes
4 – Net Debt is equivalent to the Company's total indebtedness position at the end of a period, less the balance of cash and cash equivalents and Short-term Financial Investments.

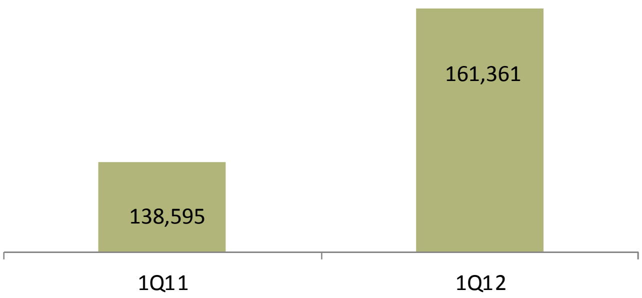
Net Revenue

The Company's revenue totaled R$ 161.4 million in 1Q12, a 16.4% increase compared to R$ 138.6 million obtained in the same period of 2011. Some of the key factors that led the Company to this growth are:

i) Expansion in sales area of 23.2% compared with the same period of 2011, and a 60.2% increase in the area of the Owned Stores' channel ;

ii) Same Store Sales for Owned Stores of 23.2% and increase in the Same Store Sales for the Franchise channel of 6.5% in the 1Q12;

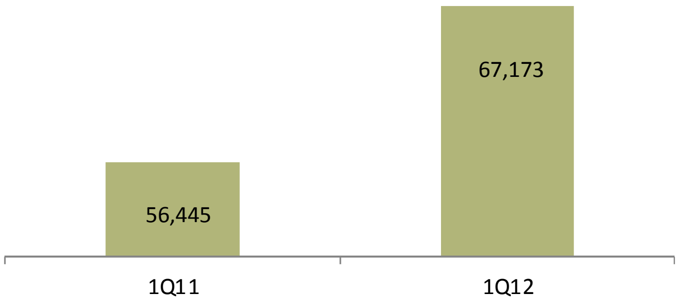
iii) Multi-brand channel sales increase of 17.5% in 1Q12.



Gross Profit

Gross Profit in 1Q12 increased by 19.0% compared with 1Q11, totaling R$ 67.2 million, with a 41.6% gross margin.

The higher gross profit in this quarter mainly reflects the 16.4% growth in revenue in this quarter and the increase in the importance of Owned Stores, which gross margin is higher, in the channel mix.



SG&A

Selling Expenses

The Company's selling expenses may be broken down into two main groups:

i) Selling, Logistic and Supply Expenses:
- Include expenses from the sell-in and sell-out operations;

ii) Owned Store Expenses:
- Include only the expenses with Owned Stores (sell-out).

In 1Q12, there was a 36.1% increase in Selling Expenses when compared with 1Q11, reaching R$ 34.3 million in this quarter compared with R$ 25.2 million in the same period of the previous year. As noted in the previous quarter, the increase in selling expenses arises from the opening of owned stores, changes in sales team structures and variable expenses which fluctuates depending on revenue levels, such as freight, sourcing agency and commissions.

Owned Stores' expenses in the quarter totaled R$ 15.5 million, increasing 63.4% against 1Q11, which is less than the channel's increase in gross sales of 65.5%, also impacted by the pre-operating expenses related to the opening and refurbishment of 8 stores.

Selling, logistics and supply expenses totaled R$ 18.8 million, a 19.6% increase compared with 1Q11, which is mainly explained by commercial team changes and reinforcement.

General and Administrative Expenses

In 1Q12, General and Administrative Expenses totaled R$ 11.6 million compared with R$ 10.9 million in the same quarter of the previous year, a 6.4% increase aligned with management expectations.

Other Operating Revenues (Expenses)

In 1Q12, the Company totaled R$ 6.6 million in Other Operating Expenses compared with R$ 358 thousand in Other Operating Revenues in 1Q11. The change in 1Q12 occurred due to the termination of the commercial contract with the sourcing agent, Star, resulting on a non-recurring expense of R$ 8.0 million in 1Q12. The termination agreement imposes a 5-year non-competition clause on Star. Besides that, the payback period for such expenditure should be shorter than 3 years by reducing sourcing expenses, as a result of a better commercial agreement signed with a company with similar technical expertise.

EBITDA and EBITDA Margin (%)

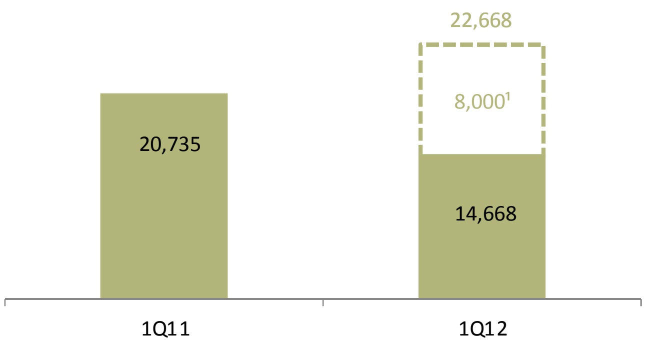
Company's EBITDA in 1Q12 was R$ 14.7 million, with a 9.1% margin. Some of the key factors for the variation in EBITDA in this quarter are:

i) A 16.4% increase in Net Revenue;

ii) A 0.9 p.p. increase in Gross Margin;

iii) Increase in Selling Expenses relevance, which represent 21.7% of Net Revenue in 1Q12 compared with 18.4% in 1Q11;

iv) An R$ 8.0 million non-recurring expense



[1] non recurring expense

Ebitda reconciliation	1Q11	1Q12
Net income	14,728	10,852
(-) Income tax and social contribution	(6,593)	(4,784)
(-) Financial result	1,465	2,385
(-) Depreciation and amortization	(879)	(1,417)
Ebitda	20,735	14,668

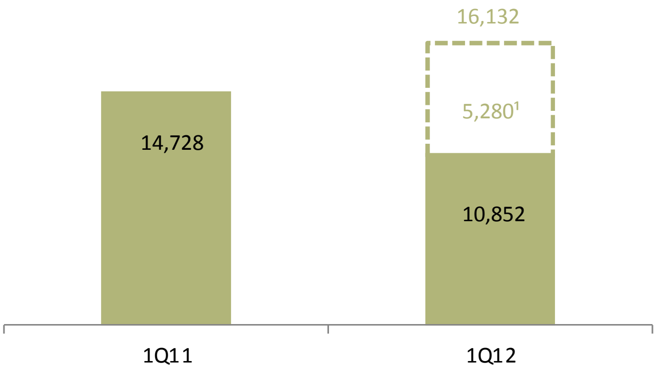
Excluding the non-recurring impact in 1Q12, EBITDA would have increased by 9.3% and would be R$ 22.7 million with 14.0% margin.

Net Profit and Net Margin (%)

Company maintained EBITDA conversion (9.1% margin in 1Q12) into Net Profit (6.7% margin in 1Q12), which reflects the low use of capital for PP&E and consequently the low level of depreciation.

Net Profit in 1Q12 totaled R$ 10.9 million compared to R$ 14.7 million in 1Q11 in the same period of the previous year.

Excluding the impact of non-recurring expense in 1Q12, the Company's Net Profit would have increased by 9.5% and would be R$ 16.1 million, with 10.0% margin.



[1] non recurring expense

Operating Cash Generation

In 1Q12, Arezzo&Co generated R$ 22.2 million in cash from operating activities. In the first quarter the Company regular seasonality reflects in an increase in accounts payable to suppliers, as the Winter Collection deliveries started being done between February and March. It is noteworthy that there was a shorter term extent offered to franchisees in 4Q11 and 1Q12 compared to 4Q10 and 1Q11, improving cash generation in 1Q12 in comparison with 1Q11.

Cash flows from operating activies	1Q11	1Q12	Growth or spread
Income before income taxes	21,321	15,636	(5,685)
Depreciation and amortization	879	1,417	538
Others	(1,868)	(4,129)	(2,261)
Decrease (increase) in current assets / liabilities	(12,068)	9,975	22,043
			-
Trade accounts reveivable	(18,366)	5,994	24,360
Inventories	(15,723)	(8,579)	7,144
Suppliers	22,157	18,840	(3,317)
Change in other current assets and liabilities	(136)	(6,280)	(6,144)
Change in other non current assets and liabilities	(263)	(700)	(437)
Tax and contributions	(2,366)	-	2,366
Net cash generated by operating activities	5,635	22,199	16,564

Investments – CAPEX

The Company's investments may be broken down into three types: (1) investments in the expansion or renovation of Owned Stores; (2) corporate investments, which include IT, facilities, showrooms and offices; and (3) other investments, which are mainly related to the modernization of its industrial operations.

Total Capex in 1Q12 increased significantly when compared with 1Q11, mainly due to Owned Store openings. In 1Q12, 2 Owned Stores were inaugurated in the period, adding 182 sq m to the network, and 1 existing store had its sales area expanded by 36 sq m. Besides that, about 70% of investments in stores in 1Q12 are related to the purchase of points of sale and refurbishing expenses for 8 future openings and expansions, being 2 refurbishments associated to Flagship stores.

Sumary of investments	1Q11	1Q12	Growth or spread (%)
Total Capex	3,738	17,337	363.8%
Stores - expansion and reforming	2,206	13,578	515.5%
Corporate	1,313	3,553	170.6%
Others	219	206	-5.9%

Cash Position and Indebtedness

The Company ended 1Q12 with a position of R$ 166.7 million in cash and cash equivalents. The indebtedness policy remained conservative, and its primary characteristics were:

- Total debt of R$ 30.8 million in 1Q12 against R$ 38.7 million in 4Q11;
- Long-term debt represented 54.4% of total debt in 1Q12 compared with 46.0% in 4Q11;
- Arezzo&Co's weighted-average cost of capital remained very low in the 1Q12.

Cash position and indebtedness	1Q11	4Q11	1Q12
Cash and cash equivalents	187,293	173,550	166,741
Total indebtedness	33,586	38,659	30,844
Short term	12,813	20,885	14,059
As % of total debt	*38.1%*	*54.0%*	*45.6%*
Long term	20,773	17,774	16,785
As % of total debt	*61.9%*	*46.0%*	*54.4%*
Net debt	(153,707)	(134,891)	(135,897)

ROIC (Return on Invested Capital)

The change in the level of Returns on Invested Capital in 1Q12 was mainly due to 17 openings and 5 expansions and refurbishments of Owned Stores in the last 12 months, as well as from the investment in 8 points of sale and from refurbishing expenses for future openings and expansions. The net operating profit less adjusted taxes (NOPLAT) from these recent stores is relatively low, especially because 10 openings and 2 expansions were delivered just in the last 6 months.

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Operating Result	1Q10	1Q11	1Q12	Growth or Spread (%)
EBIT (LTM)	66,313	95,989	107,066	11.5%
(+) Income tax and social contribution (LTM)	(11,662)	(26,092)	(32,030)	22.8%
NOPLAT	**54,651**	**69,897**	**75,036**	**7.4%**
Working capital[1]	103,357	154,148	176,637	14.6%
Permanent assets	25,352	38,952	76,940	97.5%
Other long term assets	11,219	7,585	7,423	-2.1%
Invested capital	**139,928**	**200,685**	**261,000**	**30.1%**
Average invested capital[3]		**170,307**	**230,843**	**35.5%**
ROIC[4]		**41.0%**	**32.5%**	**-8.5 p.p.**

1 – Working Capital: Current Assets less Cash, Cash Equivalents and Financial Investments less Current Liabilities, Loans and Financing and Dividends Payable.
2 – Less Deferred Income and Social Contribution Taxes.
3 – Average capital invested in the period and in the same period of the previous year.
4 – ROIC: Noplat of the last 12 months divided by the average capital invested

Balance Sheet – IFRS

Assets	1Q11	4Q11	1Q12
Current assets	**419,920**	**432,376**	**426,413**
Cash and cash equivalents	6,809	15,528	6,213
Short-term investments	180,484	158,022	160,528
Trade accounts receivables	150,836	179,589	173,595
Inventories	64,585	57,384	66,099
Taxes recoverable	8,889	10,191	9,734
Other receivables	8,317	11,662	10,244
Non current assets	**60,977**	**78,252**	**94,836**
Long-term assets	**22,025**	**16,818**	**17,896**
Financial investments	96	79	88
Taxes recoverable	3,774	358	350
Deferred income and social contribution taxes	14,440	10,012	10,473
Other receivables	3,715	6,369	6,985
Investments	-	-	-
Property, plant and equipment	**22,134**	**30,293**	**37,627**
Intangible assets	**16,818**	**31,141**	**39,313**
Total assets	**480,897**	**510,628**	**521,249**

Liabilities	1Q11	4Q11	1Q12
Current liabilities	**103,256**	**102,318**	**103,212**
Loans and financing	12,813	20,885	14,059
Trade accounts payable	50,901	37,286	56,126
Dividends and interest on equity capital payable	11,964	14,327	6,117
Other liabilities	27,578	29,820	26,910
Non-current liabilities	**30,069**	**24,263**	**23,138**
Loans and financing	20,773	17,774	16,785
Related parties	2,079	905	879
Other liabilities	7,217	5,584	5,474
Equity	**347,572**	**384,047**	**394,899**
Capital	40,917	40,917	105,917
Capital reserve	238,086	237,723	172,723
Income reserves	37,779	105,407	105,407
Proposed additional dividends	16,062	-	-
Retained Earnings	14,728	-	10,852
Total liabilities and shareholders' equity	**480,897**	**510,628**	**521,249**

Income Statement – IFRS

Income statement - IFRS	1Q11	1Q12	Growth or spread (%)
Net operating revenue	**138,595**	**161,361**	**16.4%**
Cost of sales and services	(82,150)	(94,188)	14.7%
Gross profit	**56,445**	**67,173**	**19.0%**
Operating income (expenses):	**(36,589)**	**(53,922)**	**47.4%**
Selling	(25,524)	(35,007)	37.2%
Administrative and general	(11,423)	(12,266)	7.4%
Other operating income, net	358	(6,649)	-1957.3%
Income before financial results	**19,856**	**13,251**	**-33.3%**
Financial income (expenses)	1,465	2,385	62.8%
Income before income taxes	**21,321**	**15,636**	**-26.7%**
Income and social contribution taxes	**(6,593)**	**(4,784)**	**-27.4%**
Current	(1,967)	(5,245)	166.6%
Deferred	(4,626)	461	-110.0%
Net income for the year	**14,728**	**10,852**	**-26.3%**
Income per share	**0.17375**	**0.12256**	**-29.5%**

Cash Flow Statements – IFRS

Cash Flow Statement - IFRS	1Q11	1Q12
Cash flows from operating activities		
Income before income and social contribution taxes	21,321	15,636
Adjustments to reconcile to net cash generated by operating activities	**(989)**	**(2,712)**
Depreciation and amortization	879	1,417
Financial Investments	(3,091)	(3,861)
Interest and FX variation	589	(522)
Other	634	254
Decrease (increase) in assets	**(36,649)**	**(1,325)**
Trade accounts receivable	(18,366)	5,994
Inventories	(15,723)	(8,579)
Taxes recoverable	(871)	465
Variation in other current assets	(1,359)	1,313
Judicial deposits	(330)	(518)
(Decrease) increase in liabilities	**24,318**	**10,600**
Trade accounts payable	22,157	18,840
Labor liabilities	1,057	(2,831)
Tax and social liabilities	205	(5,615)
Change in other liabilities	899	206
Paid incomes and social contribution taxes	**(2,366)**	**-**
Net cash generated by operating activities	**5,635**	**22,199**
Cash flows from investing activities		
Increase in property, plant and equipment and intangible assets	(3,738)	(17,337)
Short-term investments	(192,193)	(69,420)
Redemption of short-term investments	19,800	70,771
Increase in investments		
Net cash used in investing activities	**(176,131)**	**(15,986)**
Cash flows from financing activities with third parties		
Long-term funding		
Short-term funding	3,936	-
Loan repayment	(17,708)	(7,293)
Receivables from (payables to) related parties, except shareholders	-	-
Net cash used in financing activities with third parties	**(13,772)**	**(7,293)**
Cash flows from financing activities with shareholders		
Profit distribution	-	(8,209)
Receivables (payables) with shareholders	1,064	(26)
Shares issuance	195,588	-
Share issue costs	(13,579)	-
Net cash used in financing activities with shareholders	**183,073**	**(8,235)**
Increase (decrease) in cash and cash equivalents	**(1,195)**	**(9,315)**
Cash and cash equivalents		
Cash and cash equivalents - opening balance	8,004	15,528
Cash and cash equivalents - closing balance	6,809	6,213
Increase (decrease) in cash and cash equivalents	**(1,195)**	**(9,315)**

Disclaimer

Statements regarding the Company’s future business prospects and operating income projections are mere estimates and projections and, as such, are subject to several risks and uncertainties, including, but not limited to, market conditions, domestic and international economic performance in general and in the Company’s operating sector. Such risks and uncertainties cannot be controlled or sufficiently forecast by the Company’s management and may significantly affect its perspectives, estimates and projections. Statements regarding future perspectives, projections and estimates do not represent and may not be construed as a performance guarantee. Operating information contained herein, as well as information not directly derived from financial statements, has not been subject to audit or special review by the Company's independent auditors, may involve assumptions and estimates adopted by the management and be subject to changes.